



# Smart Value Pricing Quote Sheet - (SV1)

## USE THIS FORM FOR SMART VALUE PRICING QUOTE ONLY

**\* THIS IS NOT YOUR UTILITY ORDER FORM \***

To obtain a **Smart Value Pricing** quote, complete this form and fax it, **along with your detailed, dimensioned floor plan to us**. We will return a price quote that includes the installation and removal of the services you have requested in the locations specified.

Event Name: RSNA 2009 Event Dates: Nov. 29 - Dec. 4, 2009

COMPANY NAME: _____	BOOTH #: _____
ADDRESS: _____	PHONE #: _____
CITY: _____ STATE: _____ ZIP: _____	FAX #: _____
SUBMITTED BY: Mr. _____ Ms. _____ Mrs. _____	E-MAIL: _____
BOOTH SIZE: (Length by Width) _____	HALL: (circle one) South West North Lakeside Center

### Summary of Utility Services Required (use additional paper if not enough room is available)

Type of Service	Quantity	Utility Ordering Code (Use SO1 for specific service codes)
ELECTRICAL		
TELEPHONE		
INTERNET - If you are requesting Internet services, call FOCUS One Internet Technical Service Section at (312) 567-8060.		
PLUMBING		

Return this form via fax to FOCUS One (312) 567-8294. This price quote may not apply if there are changes to the utility services you actually require, or if their locations change. Refer any questions to (312) 791-6452, or E-mail us at [Smartvaluepricing@mpea.com](mailto:Smartvaluepricing@mpea.com).

Remove this page and return with the Smart Value Pricing Questionnaire



# Smart Value Questionnaire (Part 1)

Event Name: RSNA 2009 Event Dates: Nov. 29 - Dec. 4, 2009

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE (WXL): \_\_\_\_\_

Please answer the following questions and return this form, along with the **Smart Value Price** Quote Sheet (SV1) to the FOCUS One Estimators (fax: (312) 567-8294) on or before the deadline date to receive a quote. Be sure to include all specific requirements or characteristics about your booth. **In order to provide you with the most accurate quote, the questionnaire must be filled out completely and accompanied by a detailed dimensioned drawing that includes a layout of equipment and services.** If you have any questions regarding **Smart Value Pricing**, call the FOCUS One Estimators at (312) 791-6452.

1. Are you using an EAC (Exhibitor Appointed Contractor) to set-up your booth?  YES  NO  
If yes, company name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax#: \_\_\_\_\_

2. Has this exhibit been set-up for a show before?  YES  NO  
If yes, has this exhibit been set-up for a show at McCormick Place/Navy Pier?  YES  NO

3. Please use the blank calendar below to show your schedule for move-in and move-out as shown in the example. Indicate the dates in the blanks provided and be sure to include the following: Floor layout, Equipment delivery, Carpet installation, Interconnections, Completion date, show dates, and Dismantle date.

EXAMPLE

Monday	Tuesday	Wednesday	Thursday	Friday
<b>4/1</b>	<b>4/2</b>	<b>4/3</b>	<b>4/4</b>	<b>4/5</b>
8 AM - Floor Layout 1 PM - Carpet installation	8 AM - Equipment Delivery 10AM - Connect machinery	8 AM - Continue machinery and install lighting 2hrs.-Overtime	Completion date 8 AM - finish work in booth, focus lighting	Show Opens

(If more room is necessary, please use separate paper)

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
___/___	___/___	___/___	___/___	___/___	___/___	___/___
___/___	___/___	___/___	___/___	___/___	___/___	___/___
___/___	___/___	___/___	___/___	___/___	___/___	___/___

4. Do you plan to work overtime or double time during the installation of the booth?  YES  NO

5. Do you plan to work overtime or double time during the dismantling of the booth?  YES  NO  
If you answered yes to either of the above questions, please indicate on the calendar which days that work will occur similar to the example. Note that your **Smart Value Price** quote will be based at Straight time labor rates unless you indicate otherwise. If no indication of Overtime or Double time is made and work is done on Overtime or Double time, you will be billed the difference between the rates.

6. Will you need any electricians for standby during the run of the show?  YES  NO

7. Will you require an electrical foreman?  YES  NO

8. Will you require the use of an aerial platform (over 25') / scissors lift (under 25') for installation other than what is required for us to install overhead services?  YES  NO If yes, please specify: \_\_\_\_\_

Please continue to Part 2

Remove this page and return with the Floor Plan Template (FT1) form

# Smart Value Questionnaire (Part 2)

10. Will you require any 24-hour power during move-in or the show?  YES  NO
11. Do you have any specific requirements we need to be aware of that may affect your **Smart Value Pricing**?
12. Please check any of the following that are part of your exhibit:

Items	Quantity/Dimensions	Power Requirements (Volts, Amps, Wattage, Phase)
<b>Aerial Truss</b> If yes, Will you need to rent <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO	Feet of truss _____  # of motors _____	
<b>Par Cans</b> (SUPPLIED BY EXHIBITOR) <input type="checkbox"/>		
<b>Track Lighting</b> <input type="checkbox"/>	# of tracks _____ # of lights _____	
<b>Low Voltage Light Fixtures</b> <input type="checkbox"/>		
<b>Fluorescent Fixtures</b> <input type="checkbox"/>		
<b>Wall Mounted Light Fixtures</b> <input type="checkbox"/>		
<b>Kiosks with Lighting &amp; Power</b> <input type="checkbox"/>		
<b>Light Boxes/Duratrans</b> <input type="checkbox"/>		
<b>TV's, VCR's and DVD's</b> <input type="checkbox"/>		
<b>Plasma Screens</b> <input type="checkbox"/>		
<b>Video Wall</b> <input type="checkbox"/>	# of video monitors _____	
<b>Sound System</b> <input type="checkbox"/>	# of mics _____ # of speakers _____	
<b>Distribution Panel(s)</b> (Must be supplied by customer) <input type="checkbox"/>	# of panel(s) _____ # of circuits from panels _____	
<b>Hanging Electrical Signs</b> (see HM1) <input type="checkbox"/>		
<b>Rotating Electrical Signs</b> <input type="checkbox"/>		
<b>Machinery</b> <input type="checkbox"/>		
<b>Computers</b> <input type="checkbox"/>		
<b>Computer Network Cabling</b> <input type="checkbox"/>		
<b>220-volt European Lighting</b> <input type="checkbox"/>		
<b>Other (specify)</b> <input type="checkbox"/>		

Please note your **Smart Value Price** quote will be based on the list of electrical items you provide. If additional electrical items not listed require installation in your booth, the labor, equipment, and/or services required for that installation will be billed in addition to the **Smart Value Price** quote.

13. Will you require a Water Fill & Drain?  YES  NO If yes, how many containers and what size is each container? \_\_\_\_\_
- Will any of the pump-out fluids need to be disposed in barrels?  YES  NO If yes, how many barrels? \_\_\_\_\_
14. Will you require any plumbing interconnections (per the show labor rules)?  YES  NO If yes, how many interconnections and what is your time estimate? \_\_\_\_\_

	# of Lines	Total # of connections	Size of connections (NPT only)	Flow rates for connections
<b>Water Lines</b>				<b>GPM</b>
<b>Drain Lines</b>				<b>GPM</b>
<b>Compressed Air Lines</b>				<b>GPM</b>

Please send any enlarged drawings, (i.e. blueprints, floor/electrical plans), that are to be considered for **Smart Value Pricing** to the following address: McCormick Place - FOCUS One Estimators • 2301 South Lake Shore Drive • Chicago, IL 60616 or E-mail: [Smartvaluepricing@mpea.com](mailto:Smartvaluepricing@mpea.com).

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